

24 June 2024

**MR. BENSON RYAN C. CRUZ**

Business Unit Head  
Sagesoft Solutions Inc.  
9F Jafer Place Building  
#19 Eisenhower St.  
Greenhills, San Juan  
+632 8721 0431  
[benson.cruz@sagesoftcloud.com](mailto:benson.cruz@sagesoftcloud.com)

**Notice of Award**


Dear Mr. Cruz:

This is to inform you that your bid which was opened on 08 April 2024 for the **Procurement of Amazon Web Services (AWS) through Cloud Solutions Provider (CSP) (Bidding No. 24-005)** for the amount of **Twenty-One Million One Hundred Thousand Pesos (Php21,100,000.00)**, is hereby accepted, subject to the approval of your contract. You may coordinate with **Director Rolando T. Medrano, Jr.** of Information System Management Service (ISMS) of this Department for the implementation of this project.

You are hereby required to provide within ten (10) days from receipt hereof the performance security in the form and in the amount prescribed by Section 39 of Republic Act No. 9184, otherwise known as the "Government Procurement Reform Act", and its implementing rules and regulations, as well as enter into a contract with DTI. Failure to provide the performance security or to enter into contract shall constitute sufficient ground for cancellation of the award and forfeiture of the bid security. You must submit the performance bond to the DTI-BAC Secretariat at G/F Trade and Industry Building, 361 Sen. Gil Puyat Avenue, Makati City.

Congratulations, and we look forward to a mutually beneficial working relationship with **Sagesoft Solutions Inc.**

Very truly yours,



**ATTY. AGATON TEODORO O. UVERO**  
*Assistant Secretary*  
Head of Procuring Entity

Conforme: \_\_\_\_\_  
Date: \_\_\_\_\_

**BIDS AND AWARDS COMMITTEE**

## BIDS AND AWARDS COMMITTEE

### RESOLUTION NO. 66, s. 2024

#### **A RESOLUTION RECOMMENDING AWARD TO SAGESOFT SOLUTIONS INC. FOR THE PROCUREMENT OF AMAZON WEB SERVICES (AWS) THROUGH CLOUD SOLUTIONS PROVIDER (CSP) (BIDDING NO. 24-005)**

**WHEREAS**, the Department of Trade and Industry – Bids and Awards Committee (DTI-BAC) conducted a Public Bidding for the **Procurement of Amazon Web Services (AWS) through Cloud Solutions Provider (CSP)**, pursuant to the Implementing Rules and Regulations (IRR) of Republic Act No. 9184 (Government Procurement Reform Act), with an Approved Budget for the Contract of **Twenty-Three Million Four Hundred Thousand Pesos (PhP23,400,000.00)** with Purchase no. 69177;

**WHEREAS**, the DTI-BAC caused the mandatory publication/posting of the invitation to bid, for the second time, for the said project on the following channels as prescribed by the IRR of RA 9184: PhilGEPS website, DTI website, as well as in conspicuous places within and outside DTI premises;

A copy of the PhilGEPS posting is hereto attached, marked as Annex “B”, and made an integral part hereof;

**WHEREAS**, the DTI-BAC conducted the Pre-Bidding Conference on 18 March 2024, using the Zoom video conferencing platform, in accordance with GPPB Resolution No. 09-2020, attended by the following bidders:

1. **Mybusybee Inc.;**
2. **Kalamansi Studios Inc.;**
3. **Pilipinas Micro-Matrix Technology (PMT Joint Venture) Inc.;**
4. **Horizon Gateway;**
5. **Sagesoft Solutions Inc.;** and
6. **Crayon Software Experts Phils., Inc.;**

A copy of the minutes of the meeting is hereto attached, marked as Annex “C”, and made an integral part hereof;

**WHEREAS**, the DTI-BAC issued Bid Bulletin No. 1 to announce amendment in the bidding documents prior to the opening of bids;

A copy of Bid Bulletin No. 1 is hereto attached, marked as Annex “D”, and made an integral part hereof;

**WHEREAS**, two (2) bids were received before the deadline on 08 April 2024 from the following bidders:

24<sup>th</sup> day of April 2024

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1. **Sagesoft Solutions Inc.;** and
2. **Pilipinas Micro-Matrix Technology (PMT Joint Venture) Inc.;**

**WHEREAS**, the DTI-BAC opened the bids on 08 April 2024, using the mandatory principle of “pass/fail” or the presence/absence of eligibility and technical documents, the DTI-BAC provisionally declared **all bidders** as eligible for having submitted the complete documents;

**WHEREAS**, upon preliminary evaluation of the technical and financial proposals submitted by the bidder, the same were found to be compliant, to wit:

<b>NAME OF BIDDER</b>	<b><u>SAGESOFT SOLUTIONS INC.</u></b>	<b><u>PILIPINAS MICRO-MATRIX TECHNOLOGY (PMT JOINT VENTURE) INC.</u></b>
Total Amount of Bid as Read	<b>PhP21,100,000.00</b>	<b>PhP21,800,400.00</b>
Total Amount of Bid as Calculated	<b>PhP21,100,000.00</b>	<b>PhP21,800,400.00</b>
Form of Bid Security	Bid Securing Declaration	Bid Securing Declaration
Validity Period	120 days	120 days
Sufficient / Insufficient	Sufficient	Sufficient

A copy of the Minutes of the Meeting and Abstract of Bids are hereto attached, marked as Annex “E” and “F”, and made an integral part hereof;

**WHEREAS**, pursuant to Sec. 34.1 of the Revised Implementing Rules and Regulations of RA 9184, and in order to conduct the Post Qualification, “Notice of Lowest Calculated Bid” was sent to and received by **Sagesoft Solutions Inc.** on 15 April 2024. The copy of the Notice is hereto attached, marked as Annex “G”, and made an integral part hereof;

**WHEREAS**, the post-qualification was conducted on 18 April 2024. A copy of the post-qualification report is hereto attached, marked as Annex “H” and made an integral part hereof;

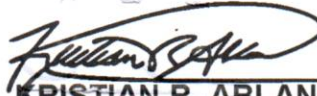
**WHEREAS**, upon careful examination, validation and verification of the following: (1) eligibility documents, (2) technical and financial proposals, (3) evaluation of the end-user, and (4) evaluation of the company site, the bid submitted by **Sagesoft Solutions Inc.**, was found to be responsive and compliant.

**NOW, THEREFORE**, we the Members of the Bids and Awards Committee resolve as it is hereby resolved:

1. To declare **Sagesoft Solutions Inc.** as the bidder with the **Lowest Calculated and Responsive Bid** for the **Procurement of Amazon Web Services (AWS) through Cloud Solutions Provider (CSP)**; and

2. To recommend to the Head of Procuring Entity (HOPE) to award the said project to **Sagesoft Solutions Inc.** at a contract price of **Twenty-One Million One Hundred Thousand Pesos (PhP21,100,000.00)**.

**RESOLVED** at Makati City this 24<sup>th</sup> day of April 2024.



**KRISTIAN R. ABLAN**  
Assistant Secretary  
Chairperson

Digitally  
signed by  
Cruz Joel  
Reyes  
**JOEL R. CRUZ**  
Director  
Vice-Chairperson

Digitally  
signed by  
Maria  
Asuncion  
Cruzada

**MARIA ASUNCION H. CRUZADA**  
Director  
Member

  
**ROBERT ALVIN T. ARCEO**  
Director  
Member

  
**NEIL P. CATAJAY**  
Director  
Member

**Catajay Neil  
Pinuela**

Approved by:

  
**ATTY. AGATON TEODORO O. UVERO**  
Assistant Secretary  
Head of Procuring Entity

