

22 February 2024

**MR. BENSON RYAN C. CRUZ**

Business Unit Head  
Sagesoft Solutions, Inc.  
9F Jafer Place Building  
#19 Eisenhower St.  
Greenhills, San Juan  
+632 8721 0431  
[benson.cruz@sagesoftcloud.com](mailto:benson.cruz@sagesoftcloud.com)

**Notice of Award**

Dear **Mr. Cruz**:

This is to inform you that your bid which was opened on 29 January 2024 for the **Consulting Service for the Tradeline System and Web Portal Redevelopment (Bidding No. 23-044)** for the amount of **Five Million Eight Hundred Thousand Pesos (PhP5,800,000.00)**, is hereby accepted, subject to the approval of your contract. You may coordinate with **Director Bianca Pearl R. Sykimte** of Export Marketing Bureau (EMB) of this Department for the implementation of this project.

You are hereby required to provide within ten (10) days from receipt hereof the performance security in the form and in the amount prescribed by Section 39 of Republic Act No. 9184, otherwise known as the "Government Procurement Reform Act", and its implementing rules and regulations, as well as enter into a contract with DTI. Failure to provide the performance security or to enter into contract shall constitute sufficient ground for cancellation of the award and forfeiture of the bid security. You must submit the performance bond to the DTI-BAC Secretariat at G/F Trade and Industry Building, 361 Sen. Gil Puyat Avenue, Makati City.

Congratulations, and we look forward to a mutually beneficial working relationship with **Sagesoft Solutions, Inc.**

Very truly yours,



Digitally signed  
by Uvero Agaton  
Teodoro Oliver

**ATTY. AGATON TEODORO O. UVERO**

*Assistant Secretary*  
Head of Procuring Entity



Conforme: \_\_\_\_\_

Date: February 23, 2024

**BIDS AND AWARDS COMMITTEE**

## BIDS AND AWARDS COMMITTEE

### RESOLUTION NO. 29, s. 2024

#### A RESOLUTION RECOMMENDING AWARD TO THE SAGESOFT SOLUTIONS INC. FOR THE CONSULTING SERVICE FOR THE TRADELINE SYSTEM AND WEB PORTAL REDEVELOPMENT (BIDDING NO. 23-044)

**WHEREAS**, the Department of Trade and Industry – Bids and Awards Committee (DTI-BAC) conducted the early procurement for the **Consulting Service for the Tradeline System and Web Portal Redevelopment** pursuant to the Implementing Rules and Regulations (IRR) of Republic Act No. 9184 (Government Procurement Reform Act), with an Approved Budget for the Contract of **Seven Million Pesos (PhP7,000,000.00)**;

**WHEREAS**, the DTI-BAC caused the mandatory publication/posting of the invitation to bid for the said project on the following channels as prescribed by the IRR of RA 9184: PhilGEPS website, DTI website as well as in a conspicuous place within DTI premises;

A copy of the PhilGEPS posting is hereto attached, marked as Annex “A”, and made an integral part hereof;

**WHEREAS**, four (4) sets of eligibility documents were submitted before the deadline on 04 December 2023 by the following bidders:

1. **Launchgarage, Inc.;**
2. **Sagesoft Solutions, Inc.;**
3. **MyBusyBee Inc.;** and
4. **Purplebug Inc.;**

**WHEREAS**, the DTI-BAC opened the bid on 04 December 2023 via Zoom, using the mandatory principle of “pass/fail” or the presence/absence of eligibility documents, the DTI-BAC provisionally declared **all bidders** as **eligible** for having submitted complete eligibility documents subject for evaluation of the Technical Working Group (TWG);

A copy of the minutes of the meeting is hereto attached, marked as Annex “B”, and made an integral part hereof;

**WHEREAS**, the TWG that was created for the project reported to the DTI-BAC on 15 December 2023 the results of the short listing that it conducted as follows:

1. <b>Sagesoft Solutions, Inc.</b>	-	<b>83%</b>
2. <b>MyBusyBee Inc.</b>	-	<b>78%</b>
3. <b>Purplebug Inc.</b>	-	<b>73%</b>
4. <b>Launchgarage, Inc.</b>	-	<b>40%</b>

**WHEREAS**, the cut-off score for inclusion in the short list is seventy percent (70%);

A copy of the evaluation is hereto attached, marked as Annex "C" and made an integral part hereof;

**WHEREAS**, the short-listed bidders were approved pursuant to BAC Resolution No. 219, s. 2023, and Notices on the result of the evaluation were sent via electronic mail on 23 December 2023 to **Sagesoft Solutions, Inc., MyBusyBee Inc., Purplebug Inc.,** and **Launchgarage, Inc.;**

The copies of the BAC Resolution, and Notices are hereto attached, marked as Annex "E", and "F", and made an integral part hereof;

**WHEREAS**, the DTI-BAC issued Bid Bulletin Nos. 1 and 2 to announce amendment in the bidding documents prior to the pre-bidding conference;

The copies of Bid Bulletin Nos. 1 and 2 are hereto attached, marked as Annex "G" and "H", and made an integral part hereof;

**WHEREAS**, the DTI-BAC conducted a Pre-bidding Conference on 27 December 2023, using the Zoom video conferencing platform, pursuant to GPPB Resolution 09-2020, and participated by the short-listed bidders;

A copy of the Minutes of the Meeting is hereto attached, marked as Annex "I", and made an integral part hereof;

**WHEREAS**, the DTI-BAC issued Bid Bulletin No. 3 and Notice of Postponement to announce amendment in the bidding documents prior to the opening of technical documents;

The copies of Bid Bulletin No. 3 and Notice of Postponement are hereto attached, marked as Annex "J" and "K", and made an integral part hereof;

**WHEREAS**, the DTI-BAC conducted the mandatory Opening of Technical Documents on 23 January 2024, using the Zoom video conferencing platform, pursuant to GPPB Resolution 09-2020 which was participated by the following short-listed bidders:

1. **Sagesoft Solutions, Inc.;**
2. **MyBusyBee Inc.;** and
3. **Purplebug Inc.;**

**WHEREAS**, the DTI-BAC opened the bid on 23 January 2024, using the mandatory principle of "pass/fail" or the presence/absence of technical documents, the DTI-BAC provisionally declared **all bidders** as **eligible** for submitting complete technical proposal and subject for evaluation of the Technical Working Group;

A copy of the Minutes of the Meeting is hereto attached, marked as Annex "L", and made an integral part hereof;

**WHEREAS**, the TWG that was created for the project reported to the DTI-BAC on 26 January 2024 the results of the technical evaluation that it conducted as follows:

- |                             |   |     |
|-----------------------------|---|-----|
| 1. Sagesoft Solutions, Inc. | - | 81% |
| 2. MyBusyBee Inc.           | - | 57% |
| 3. Purplebug Inc.           | - | 57% |

**WHEREAS**, the cut-off score for the technical proposal is seventy percent (70%);

A copy of the evaluation is hereto attached, marked as Annex "M", and made an integral part hereof;

**WHEREAS**, on 29 January 2024, the DTI-BAC presented the result of the technical evaluation, followed by the opening of the financial envelopes with a weight of 0.20, and calculated as follows:

NAME OF BIDDER	Financial Proposal	Financial Score
Sagesoft Solutions, Inc.	Php5,800,000.00	100.00

**WHEREAS**, total weighted technical and financial scores were calculated as follows:

NAME OF BIDDER	Technical	Financial	Total
Sagesoft Solutions, Inc.	64.80	20.00	84.80

The copies of the Minutes of the Meeting and Score Sheet/Abstract of Bids are hereto attached, marked as Annex "N" and "O", and made an integral part hereof;

**WHEREAS**, pursuant to Sec. 34.2 of the Revised Implementing Rules and Regulations of RA 9184, and in order to conduct the Post Qualification, a "Notice of Single Rated Bid" was sent to and received by **Sagesoft Solutions, Inc.** on 31 January 2024. The copy of the Notice is hereto attached, marked as Annex "P", and made an integral part hereof;

**WHEREAS**, an on-site post-qualification was conducted to **Sagesoft Solutions, Inc.** at their company office in San Juan City on 01 February 2024. A copy of the post-qualification report is hereto attached, marked as Annex "Q", and made an integral part hereof;

**WHEREAS**, upon careful examination, validation and verification of the following: (1) eligibility documents, (2) technical and financial proposals, (3) evaluation of the TWG, and (4) evaluation of the company site, the bid submitted by **Sagesoft Solutions, Inc.**, was found to be responsive and compliant.

**NOW, THEREFORE**, we the Members of the Bids and Awards Committee **RESOLVE**, as it is hereby **RESOLVED**:

- 1) To declare **Sagesoft Solutions, Inc.** as the bidder with the **Single Rated and Responsive Bid** for the "**Consulting Service for the Tradeline System and Web Portal Redevelopment**"; and

- 2) To recommend to the Head of Procuring Entity (HOPE) to award the contract for the **Consulting Service for the Tradeline System and Web Portal Redevelopment** for a total contract price **Five Million Eight Hundred Thousand Pesos (PhP5,800,000.00)** to **Sagesoft Solutions, Inc.**

**RESOLVED** at Makati City this 8<sup>th</sup> day of February 2024.

  
**KRISTIAN R. ABLAN**  
*Assistant Secretary*  
*Chairperson*

Digitally signed by  
Cruz Joel  
Reyes  
**JOEL R. CRUZ**  
*Director*  
*Vice-Chairperson*

Digitally signed  
by Cruzada  
Maria Asuncion  
Herrera  
**MARIA ASUNCION H. CRUZADA**  
*Director*  
*Member*

  
**ROBERT ALVIN T. ARCEO**  
*Director*  
*Member*

  
**NEIL P. CATAJAY Pinuela**  
*Director*  
*Member*

Approved by:

  
Digitally signed  
by Uvero  
Agaton Teodoro  
Oliver  
**ATTY. AGATON TEODORO O. UVERO**  
*Assistant Secretary*  
*Head of Procuring Entity*