

22 February 2024

MS. KAZANDRA MAE G. BALDE

General Manager
Tierra Networks Technologies Inc.
10F Antel Global Corporate Center
#3 Julia Vargas Avenue
Ortigas Center, Pasig City
+632 219 8983 inquiry@tierranetworks.com.ph

Notice of Award

Dear **Ms. Balde**:

This is to inform you that your bids which was opened on 23 January 2024 for the **Procurement of Enterprise Endpoint Security Solution with Patch Management for the Department of Trade and Industry (Bidding No. 23-048)** for the amount of **Eleven Million Nine Hundred Eighty-Eight Thousand Eight Hundred Eighty-Eight Pesos (PhP11,988,888.00)**, is hereby accepted, subject to the approval of your contract. You may coordinate with **Director Rolando T. Medrano, Jr.** of Information System Management Service (ISMS) of this Department for the implementation of this project. You are hereby required to provide within ten (10) days from receipt hereof the performance security in the form and in the amount prescribed by Section 39 of Republic Act No. 9184, otherwise known as the "Government Procurement Reform Act", and its implementing rules and regulations, as well as enter into a contract with DTI. Failure to provide the performance security or to enter into contract shall constitute sufficient ground for cancellation of the award and forfeiture of the bid security. You must submit the performance bond to the DTI-BAC Secretariat at G/F Trade and Industry Building, 361 Sen. Gil Puyat Avenue, Makati City.

Congratulations, and we look forward to a mutually beneficial working relationship with **Tierra Networks Technologies Inc.**


Very truly yours,

 Digitally signed
by Uvero Agaton
Teodoro Oliver

ATTY. AGATON TEODORO O. UVERO

Assistant Secretary
Head of Procuring Entity




Conforme: KAZANDRA MAE G. BALDE
Date: February 22, 2024

BIDS AND AWARDS COMMITTEE

BIDS AND AWARDS COMMITTEE

RESOLUTION NO. 21, s. 2024

A RESOLUTION RECOMMENDING AWARD TO TIERRA NETWORKS TECHNOLOGIES INC. FOR THE PROCUREMENT OF ENTERPRISE ENDPOINT SECURITY SOLUTION WITH PATCH MANAGEMENT FOR THE DEPARTMENT OF TRADE AND INDUSTRY (BIDDING NO. 23-048)

WHEREAS, the Department of Trade and Industry – Bids and Awards Committee (DTI-BAC) conducted an early procurement for the **Procurement of Enterprise Endpoint Security Solution with Patch Management for the Department of Trade and Industry**, pursuant to the Implementing Rules and Regulations (IRR) of Republic Act No. 9184 (Government Procurement Reform Act), with an Approved Budget for the Contract of **Twelve Million Pesos (PhP12,000,000.00)**;

WHEREAS, the DTI-BAC caused the mandatory publication/posting of the invitation to bid for the said project on the following channels as prescribed by the IRR of RA 9184: PhilGEPS website, DTI website, as well as in conspicuous places within and outside DTI premises;

A copy of the PhilGEPS posting is hereto attached, marked as Annex “A”, and made an integral part hereof;

WHEREAS, the DTI-BAC conducted the Pre-Bidding Conference on 18 December 2023, using the Zoom video conferencing platform, in accordance with GPPB Resolution No. 09-2020, attended by the following bidders:

- 1. Tierra Network Technologies Inc.;** and
- 2. Infobahn Communications, Inc.;**

A copy of the minutes of the meeting is hereto attached, marked as Annex “B”, and made an integral part hereof;

WHEREAS, the DTI-BAC issued Bid Bulletin Nos. 1, 2, and 3, and Notice of Postponement, to announce amendment in the bidding documents prior to the opening of bids;

The copy of Bid Bulletin Nos. 1, 2, and 3, and Notice of Postponement is hereto attached, marked as Annex “C” and “D”, and made an integral part hereof;

WHEREAS, one (1) bid was received before the deadline on 22 January 2024 from **Tierra Network Technologies Inc.;**

WHEREAS, the DTI-BAC opened the bids on 23 January 2024, using the mandatory principle of “pass/fail” or the presence/absence of eligibility and technical

documents, the DTI-BAC provisionally declared **Tierra Network Technologies Inc.** as eligible for having submitted the complete documents;

WHEREAS, upon preliminary evaluation of the technical and financial proposals submitted by the bidder, the same were found to be compliant, to wit:

NAME OF BIDDER	TIERRA NETWORKS AND TECHNOLOGIES, INC.
Total Amount of Bid as Read	PhP11,988,888.00
Total Amount of Bid as Calculated	PhP11,988,888.00
Form of Bid Security	Bid Securing Declaration
Validity Period	120 days
Sufficient / Insufficient	Sufficient

A copy of the Minutes of the Meeting and Abstract of Bids are hereto attached, marked as Annex "E" and "F", and made an integral part hereof;

WHEREAS, pursuant to Sec. 34.1 of the Revised Implementing Rules and Regulations of RA 9184, and in order to conduct the Post Qualification, "Notice of Single Calculated Bid" was sent to and received by **Tierra Network Technologies Inc.** on 23 January 2024. The copy of the Notice is hereto attached, marked as Annex "G", and made an integral part hereof;

WHEREAS, an on-site post-qualification was conducted to **Tierra Network Technologies Inc.** at their company offices in Pasig City on 25 January 2024. A copy of the post-qualification report is hereto attached, marked as Annex "H", and made an integral part hereof;

WHEREAS, upon careful examination, validation and verification of the following: (1) eligibility documents, (2) technical and financial proposals, (3) evaluation of the end-user, and (4) evaluation of the company site, the bid submitted by **Tierra Network Technologies Inc.**, was found to be responsive and compliant.

NOW, THEREFORE, we the Members of the Bids and Awards Committee resolve as it is hereby resolved:

1. To declare **Tierra Network Technologies Inc.** as the bidder with the **Single Calculated and Responsive Bid** for the **Procurement of Enterprise Endpoint Security Solution with Patch Management for the Department of Trade and Industry**;
2. To recommend to the Head of Procuring Entity (HOPE) to award the said project to **Tierra Network Technologies Inc.** at a contract price of **Eleven Million Nine Hundred Eighty-Eight Thousand Eight Hundred Eighty-Eight Pesos (PhP11,988,888.00)**.

RESOLVED at Makati City this 31st day of January 2024.



KRISTIAN R. ABLAN
Assistant Secretary
Chairperson

Digitally signed by Cruz Joel Reyes



JOEL R. CRUZ
Director
Vice-Chairperson

Digitally signed by Cruzada Maria Asuncion Herrera



MARIA ASUNCION H. CRUZADA
Director
Member

Digitally signed by Robert Alvin T. Arceo



ROBERT ALVIN T. ARCEO
Director
Member

Digitally signed by Neil P. Catajay



NEIL P. CATAJAY
Director
Member

Catajay Neil Pinuela

Approved by:

Digitally signed by Uvero Agaton Teodoro Oliver



ATTY. AGATON TEODORO O. UVERO
Assistant Secretary
Head of Procuring Entity